

PurchasingPower Lines

Tap into the leveraged purchasing power of the DOE complex.

Volume 2

February 2001

Steering Committee

- Peggy Plyler, Chair,
- Steve Abbott
- Mark de Visser
- Bob Dykes
- Lynne Dresser
- John Hernandez
- Joe Ingrassia
- Pat Marmo
- Chuck McDonald
- Matt Riley
- Scott Sheffield
- Dan Whitson

Hats Off to



Phyllis Loftis, WSRC
Ken Feliciano, INEL
Charisse Nagy, WSRC

These folks support
the ICPT Steering Committee
in addition to their regular
jobs!!

Thanks !!

Inside this issue:

<i>Frequently Asked Questions</i>	2
<i>Team Work</i>	2
<i>Featured Agreement</i>	2

SQIG—Your Partners in Quality

The Supplier Quality Information Group (SQIG) is a virtual organization with representation from contractors across the DOE Complex. SQIG was formed in response to the concerns of customers and stakeholders to minimize multiple contractor evaluations of suppliers. SQIG focuses on lowering costs, promoting excellence in all aspects of supplier quality initiatives, and providing a forum in which contractors can share ideas, experiences, and lessons learned. The SQIG's main product is a database of supplier evaluations. This group was awarded Vice President Gore's Hammer Award in December 1998. SQIG has won two con-

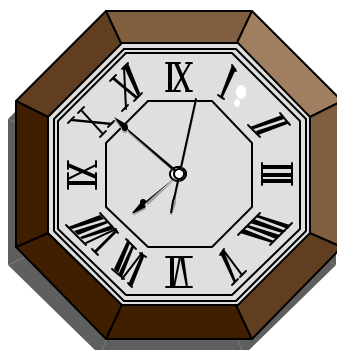
secutive DOE Energy Performance Excellence Commendation Awards (e.g., December 2, 1999 and December 2, 2000) in its pursuit of the U. S. Government's equivalent to the Malcolm Baldrige National Quality Award.

Participation in SQIG is voluntary and open to the DOE and its contractors. Membership is established by signing a Memorandum of Understanding (MOU) committing the signer's organization to the policies and requirements defined in the SQIG charter. Benefits of SQIG participation include average savings



of \$2500 for every individual supplier evaluation avoided, a reliable source for guidance and assistance on supplier quality issues, and forum for sharing information and issues. You can learn more about SQIG and SQIG membership at <http://www.lanl.gov/sqig/sqighome.htm>

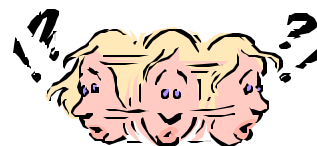
Please visit the ICPT Homepage at
<http://www.inel.gov/procurement/litco/icpt.html>



It's time for Smart Buy\$!!

At the 2000 Purchasing Manager's Conference in New York, the ICPT Steering Committee asked that you help us name our agreements and we appreciate all of the help you offered. There were many great names submitted and deciding on one name was difficult, but we did it. Our agreements are now called "Smart Buy\$"! Congratulations to Lynne Dresser, Lawrence Livermore National Labs, who submitted the winning entry and received a "I Love NY" mouse pad!! Way to go, Lynne!!

Frequently Asked Questions



Here are some questions we have been asked recently. Perhaps you were also wondering ...

Has the ICPT concept worked?

YES!! By identifying commonly used materials and services, the ICPT has been able to establish blanket purchase agreements which have been utilized by many DOE contractors. Since its inception complex-wide savings (both in preferential item pricing and reduced procurement costs) have been substantial and continue to grow rapidly.

Who can use the ICPT agreements? The ICPT agreements, which are now called Smart Buy\$, can be used by DOE Laboratory Prime contract holder. The suppliers, of course, are free to offer the ICPT pricing to any player in the marketplace; therefore, you might see if the supplier is willing to extend the pricing to any or all of your major subcontractors.

What about the terms and conditions of the contract?

The standard terms and conditions utilized in the ICPT-issued Smart

Buy\$ have been approved by DOE headquarters, Office of procurement and Assistance, and are acceptable for use by all DOE Prime contract holders. Any purchases processed under an Smart Buy\$ should utilize these pre-approved terms and conditions to minimize administrative burden.

Are Smart Buy\$ mandatory?

NO—because they are non-mandatory, we tell the suppliers they must be irresistible. Hopefully you will find that to be the case as you consider these agreements for your procurement requirements.



Team Work ...

Working Together for Improvement

The following teams are currently pursuing leveraged agreements for the contractor community. If you would like to learn more about a team or to participate on a team, please contact a Steering Committee member or the team lead.

Travel Services Team - Bob Dykes, Bechtel Jacobs Co. LLC, 865-241-9304

Beryllium Screening Services—Bob Harris, WSRC, 803-952-6162

Electronic Commerce (an ongoing team pursuing electronic solutions for the complex) - Chuck McDonald, UC 510-987-0783 or Matt Riley, SNL 505-845-8060

Container Team (Low Level Waste, TRU, etc) —Art Salazar, WIPP 505-845-4004

Paints & Coatings—George Brodie, WSRC 803 952-9976

Computer Software Team Becky Barrineau, WSRC 803-952-9961 or Joe Ingrassia, BNL, 630-252-3640

CISCO Products—Joe Ingrassia, ANL 630-252-3640

Grainger Industrial Supply

A new Smart Buy\$ was awarded to Grainger Industrial Supply in Oct 2000. Although the primary focus of the Smart Buy\$ is on tools, tool repair parts and tool repair service, the agreement covers all products offered through the Grainger Catalog. The agreement may be viewed on the ICPT Homepage;

however, contact N. Lynne Dresser (dresser2@llnl.gov) for specific discounts.

DOE Contractors may purchase directly from Grainger through Grainger's Web Site at www.grainger.com (contact Grainger National Program at 800-994-2343, Ext 87361 for specific details concerning Web access to ICPT pricing). Grainger has reworked their log-in access to accommodate site-

specific needs. Orders may also be placed via purchase card, standard purchase orders, e-Commerce or through your custom EDI systems.

If requested, Grainger will partner with local small business concerns to provide ICPT pricing to DOE contractors for Grainger products. To work out specific partnering arrangements contact Kevin Knorr, 800-994-2343 Ext 87808 or Knorr.k@grainger.com